



“A successful sale satisfies the needs of the seller and the goals of the buyer.”

Business Listing

Listing #607RH

Business Type: Farm, Garden Machinery, Equipment Wholesaler | Short- Line Dealer & Service Center

Location: Iowa

Sale Price – Business: \$2,053,000

Sale Price – Real Estate: \$700,000

Revenue - \$3,970,343 (3-year average 2019 - 2021)

Net Income - \$222,674 (3-year average 2019 - 2021)

Description: This established agricultural service and retailer is available for purchase by an individual buyer or as an additional location for a larger corporation.

- Fully trained staff of 10 employees intending on staying through ownership change
- Steady profits year over year
- Owned vehicles include two Diesel & four Electric Forklifts, JCB Telehandler, Skid Loader, Semi & Trailer, Dodge Dually, Chevy Pickup Truck, and a Service Truck
- Services (revenue streams) include Farm Equipment, Small Tractor Sales, Lawn Mower Sales, Parts Sales, Equipment Repair, Machinery Set-up, Truck Inspections, Custom Builds, Snow Removal, and Hydraulic Hoses
- Gross Margin is typically higher than the industry average of roughly 26%
- Ag short line dealer with multiple strong lines of equipment
- Many spaces for operations including welding, manufacturing, storage, repair building, and offices
- Great longstanding reputation of 50+ years serving 100-mile radius and often to other states
- Sells new products for over 40 different vendors
- Modern and well-equipped service department
- Updated solar panels generate roughly 50% of power used in operations & LED lighting in buildings
- Recently expanded service department
- Current owners willing to stay on for up to 5 years and work for new owner in management role
- Located in financially strong agricultural area of Iowa.
- **Partial seller financing available.**

4150 Westown Parkway Suite 302 West Des Moines, IA 50266

www.tbbinc.com