



“A successful sale satisfies the needs of the seller and the goals of the buyer.”

Business Listing

Listing #62 RH

Business Type: Service – Plumbing, HVAC, Electrical

Location: Carroll County, Iowa

Sale Price – Business: \$1,300,000

Sale Price – Real Estate: \$200,000

Revenue - \$2,500,000+

Cash Flow - \$200,000+

Description:

- The business is fully staffed and equipped to meet the residential and rural client needs for Plumbing, HVAC, and Electrical in Carroll County and surrounding Counties.
- In addition to the service provided the company also operates a hardware store and sells appliances such as washers, dryers, dishwashers, water heaters, furnaces, and A/C units.
- This is an ideal business opportunity for an individual looking to own a business or an add on to an existing service company.
- Current owner is willing to stay on and train new owner to maximize existing customer base retention.
- Well-equipped for service needs by owning and operating service trucks, a boom truck, skid steer, backhoe, scissor lifts, etc.
- Current staffing includes four full-time & one part-time service technicians who hold applicable licenses.
- Real Estate pricing includes the main office & retail store, an additional building attached to the office & store, and a detached warehouse accessible by alleyway.
- Authorized dealer for Whirlpool, KitchenAid, and Amana brand products
- Business has consistently made great positive returns even in the face of COVID-19 and local business-related supply-side struggles. Net Income typically sits between 25 – 30% of total sales.

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