



*“A successful sale satisfies the needs of the seller and the goals of the buyer.”*

### **Business Listing**

**Listing # 90BS**

**Business Type:** Aircraft Electronics

**Location:** Iowa

**Sale Price – Business: \$1,500,000**

**Sale Price – Real Estate: \$1,500,000**

**Revenue - \$1,450,000 (3-year average)**

**Seller Discretionary Earnings - \$300,000 + (3-year average)**

#### **Description:**

An excellent and rare opportunity to own an Aviation business with a 47-year history of outstanding service. This company has earned a national reputation for its avionics expertise, repair, and installation service. This is an ideal business for those with a strong passion for aviation and electronic knowledge.

They have many high-quality dealerships in which they have great relationships with.

The demand and work flow is consistently strong. Currently, parts and installs are scheduled out nearly 1.5 years. The real estate is impressive and of high quality.

The business is set up for success. The new owner will be able to hit the ground running and there is a wide-open opportunity for growth. The hiring of additional technicians could result in double or triple the annual revenue.

The owners are looking to retire but will stay on to allow for a smooth transition and to assist with the existing customers and backlog of installs. This business can be run by an owner-operator or it would be a great addition to an existing FBO chain.

The Business Brokers, Inc.  
4150 Westown Pkwy Suite 302  
West Des Moines, Iowa 50266  
Office: 515-986-6056 [www.tbbinc.com](http://www.tbbinc.com)